

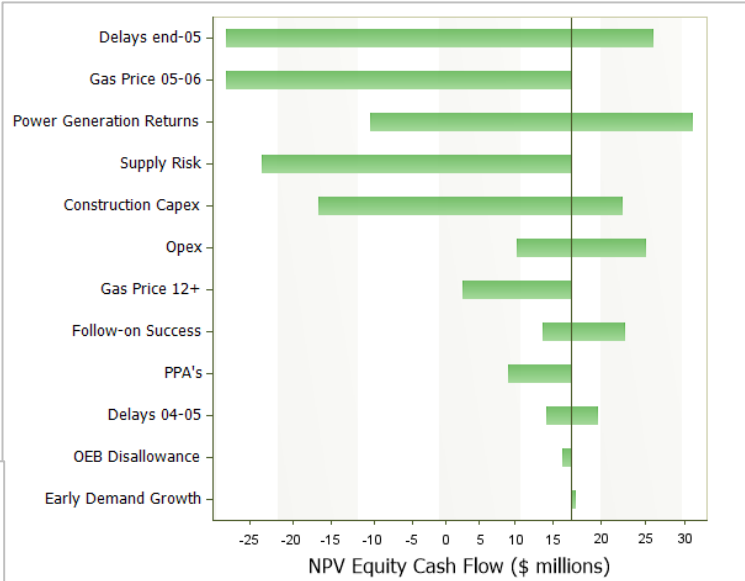
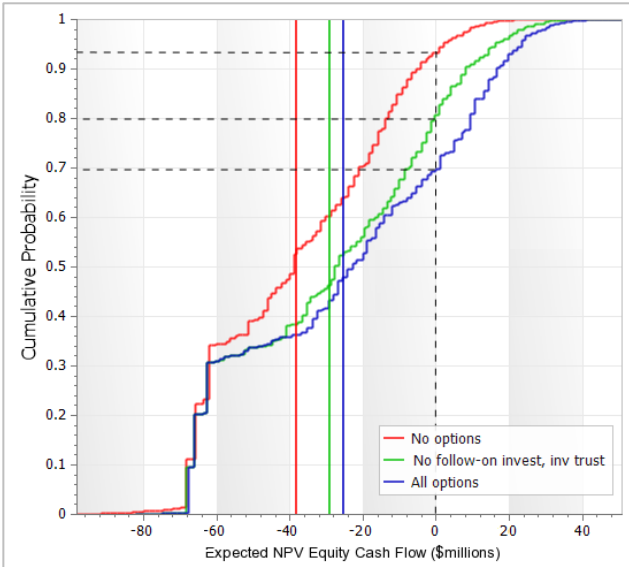
# An LNG Regas Facility

## The Situation

ABC Energy has an opportunity to build and operate an LNG regas terminal in an attractive and growing market. The facility may have synergies with ABC's gas distribution and power generation businesses. ABC's partner will supply the LNG at an indexed price. There is the potential for further cooperation with the partner.

## The Questions

- How should ABC Energy pursue the LNG opportunity?
- What are the risk factors and options?

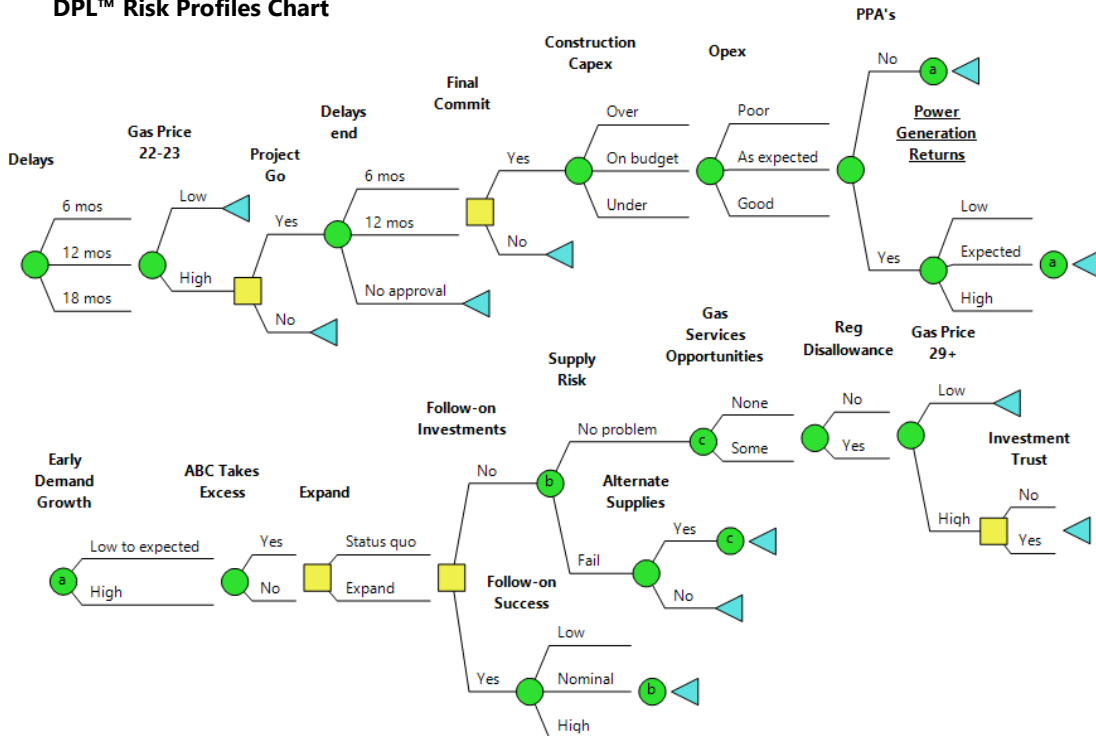


**DPL™ Tornado Diagram**

## Conclusions

The opportunity was much less attractive than had been believed prior to the analysis. While the upstream partner was taking most of the price risk, they were also taking nearly all of the upside. Operational, construction and regulatory risks were significant. Synergies with the distribution and power generation businesses were uncertain and constrained by regulation.

**DPL™ Risk Profiles Chart**



**DPL™ Decision Tree**